

Vision Personal



Insurance guide

This statement was prepared on **1 October 2018**

The information in this document forms part of the Product Disclosure Statement of Vision Personal, dated **1 October 2018**

We have you covered



Here to help

Telephone

1300 300 820 (8:30am to 5:00pm) Monday – Friday
(not including Victorian public holidays)

Email and website

memberservices@visionsuper.com.au
www.visionsuper.com.au

The information in this additional guide ('Guide') is a summary only and forms part of the Product Disclosure Statement (PDS) for Vision Personal. This Guide is issued by the Trustee and is general information only and has been prepared without taking into account your personal objectives, financial situation or needs. You should consider whether this information is appropriate to your personal circumstances before acting on it and, if necessary, you should also seek professional financial advice. Where tax information is included you should consider obtaining personal taxation advice.

This Guide is up to date at the time it was prepared. Information in this Guide is subject to change from time to time. If a change does not materially adversely affect you, we may update the information by notice on our website www.visionsuper.com.au and/or inclusion in the next newsletter. You can also call our Contact Centre on 1300 300 820. A paper copy of the updated information will be given to you without charge on request.

Vision Super Pty Ltd ABN 50 082 924 561, AFSL 225054, RSE Licence L0000239 ('the Trustee' or 'we' or 'us') as the Trustee of the Local Authorities Superannuation Fund ('Vision Super' or 'the Fund') ABN 24 496 637 884. Rules stipulated in Commonwealth legislation, as amended from time to time, are the final authority on any issue relating to the Fund.

Insurance in your super

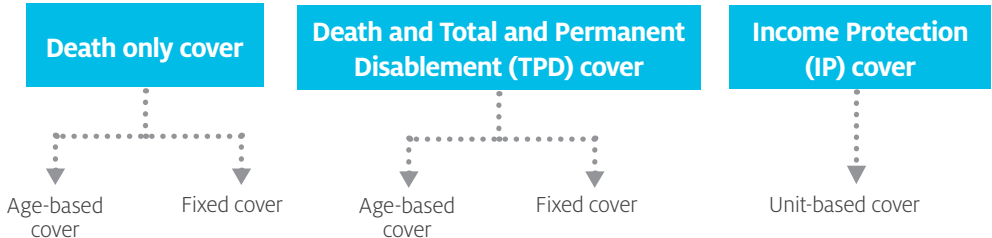
What would happen to you if you were unable to work due to illness or injury, or to your dependants if you were to die suddenly?

No one wants to contemplate the impact of unforeseen events but people's lives are thrown into chaos every day when the unexpected occurs. With Vision Personal, it is comforting to know that your financial future, and that of your loved ones, can be protected through the insurance cover available to you. We urge you to give the cover serious consideration because having the right level of insurance cover is an important element in protecting you and your family's financial security. The insurance cover offered through Vision Super is provided by MLC Life Insurance (the trading name of the MLC Limited ABN 90 000 000 402) (the 'Insurer'). MLC Limited uses the MLC brand under licence. MLC Limited is part of the Nippon Life Insurance Group and not a part of the NAB Group of Companies.

If you would like to discuss the appropriate cover for your circumstances, contact our Contact Centre team on 1300 300 820, who can refer you to a Vision Super Financial Planner.

Your Vision Personal insurance options at a glance

Members have the following insurance options:



All insurance cover is optional and you will not be given any automatic insurance cover when you join Vision Personal. However you may apply for insurance cover at any time, either when joining or later.

Death only and Death and TPD cover

- Death and TPD cover is designed to provide financial support if you die or become TPD.
- You can apply for Death only cover or Death and TPD cover and choose either age-based cover or fixed cover. Combinations of age-based and fixed cover are not available.
- You may qualify for cover under an improved benefit scale and for lower fixed cover premiums if you are employed in a Professional occupation.
- You can apply for cover up to a maximum of \$2.5 million for TPD cover and \$5 million for Death cover.
- Cover ceases at age 70.
- Premiums are deducted from your account each quarter.

Income protection cover

- IP cover is designed to provide you with income in the event of an injury or illness that causes total or partial disability.
- Each unit of income protection cover provides a benefit of up to \$500 per month.
- You have a choice of a maximum benefit period of 2 years or to age 65.
- You have a choice of a 30 or 60 day waiting period.
- You can apply to insure up to 85% of your income. If entitled to a benefit, the first 75% of your income will be paid to you directly. Any amounts in excess of 75% of your income (to a maximum of 10% of your income) must be paid as a superannuation contribution to your Vision Personal account.
- All cover ceases at 65.
- Premiums are deducted from your account each quarter.
- You may qualify for lower premiums if you are employed in a Professional occupation.

TABLE 1:
Benefit scales for Age-based Death only and Death & TPD cover per unit

Current age	General	Professional
15 – 38	\$87,500	\$196,700
39	\$84,500	\$190,000
40	\$76,000	\$170,900
41	\$67,800	\$152,400
42	\$59,200	\$133,100
43	\$51,800	\$116,500
44	\$45,600	\$102,500
45	\$39,700	\$89,300
46	\$34,700	\$78,000
47	\$30,400	\$68,400
48	\$26,900	\$60,500
49	\$23,500	\$52,800
50	\$20,500	\$46,100
51	\$17,600	\$39,600
52	\$15,200	\$34,200
53	\$13,300	\$29,900
54	\$11,400	\$25,600
55	\$9,800	\$22,000
56	\$8,700	\$19,600
57	\$7,700	\$17,300
58	\$6,800	\$15,300
59	\$6,000	\$13,500
60	\$5,500	\$12,400
61	\$4,900	\$11,000
62	\$4,100	\$9,200
63	\$3,800	\$8,500
64 – 69	\$3,400	\$7,600

Death and TPD cover

What is Age-based cover

Age-based cover is based on a flat premium (per unit) regardless of your age. The amount of age-based cover you have (per unit) decreases on a sliding scale each year on your birthday after age 38, but the premiums you pay (per unit) remain the same.

Cost of Age-based cover

- ◆ Death only cover costs
55 cents per unit per week
- ◆ Death and TPD cover costs
\$1.23 per unit per week

The level of cover depends on your age, the number of units you choose, and also on your occupational grouping (please refer to the “Your occupational grouping” section in this Guide). The cost of cover depends on the level of cover you have. Premium loadings may be applied by the Insurer.

Please refer to Table 1 (to the left) for the benefit scale regarding Death only and Death and TPD cover under the General and Professional occupational grouping.

What is Fixed Cover?

With this type of cover you decide the level of cover you require. The amount of cover you choose does not change as you get older, however your premiums will increase each year on your birthday (as detailed over the page in Table 2).

Any TPD component of fixed cover will be reduced by 20% each year from age 61 to age 64 and will then remain at 20% until it reduces to zero at age 70. If you are over age 60 you cannot apply to convert your age-based cover to fixed cover.

Table 2 on the next page shows the annual cost per \$1,000 of fixed cover for Death only and Death and TPD cover, based on your occupational grouping.

Premiums for Age-based or fixed cover are charged for each day that you are covered and are deducted from your account at the end of each quarter.

TABLE 2 – Fixed cover (annual cost per \$1,000 of fixed cover)

Current age	Death and TPD cover		Death only cover	
	General	Professional	General	Professional
15 – 38	\$0.74	\$0.34	\$0.33	\$0.15
39	\$0.77	\$0.35	\$0.34	\$0.16
40	\$0.85	\$0.39	\$0.38	\$0.17
41	\$0.95	\$0.43	\$0.43	\$0.19
42	\$1.09	\$0.49	\$0.49	\$0.22
43	\$1.24	\$0.56	\$0.55	\$0.25
44	\$1.40	\$0.64	\$0.63	\$0.28
45	\$1.61	\$0.73	\$0.72	\$0.33
46	\$1.84	\$0.83	\$0.82	\$0.37
47	\$2.10	\$0.94	\$0.94	\$0.42
48	\$2.37	\$1.06	\$1.06	\$0.48
49	\$2.71	\$1.22	\$1.21	\$0.54
50	\$3.10	\$1.39	\$1.38	\$0.62
51	\$3.61	\$1.61	\$1.61	\$0.72
52	\$4.17	\$1.87	\$1.86	\$0.83
53	\$4.77	\$2.13	\$2.13	\$0.95
54	\$5.56	\$2.49	\$2.48	\$1.11
55	\$6.46	\$2.89	\$2.89	\$1.29
56	\$7.28	\$3.24	\$3.25	\$1.45
57	\$8.22	\$3.67	\$3.67	\$1.64
58	\$9.30	\$4.15	\$4.15	\$1.85
59	\$10.54	\$4.70	\$4.71	\$2.10
60	\$11.50	\$5.11	\$5.13	\$2.28
61	\$12.90	\$5.76	\$5.76	\$2.57
62	\$15.42	\$6.88	\$6.88	\$3.07
63	\$16.63	\$7.45	\$7.42	\$3.32
64 – 69	\$18.59	\$8.33	\$8.30	\$3.72

The above premiums are subject to premium loadings that may be applied by the Insurer.

TABLE 3 – how to calculate your fixed cover premiums

	Example 1 Death only cover (General)	Example 2 Death and TPD cover (General)
Current age	40	50
Amount of cover required	\$400,000	\$400,000
Multiples of \$1,000	400	400
Cost per \$1,000	\$0.38 pa	\$3.10 pa
Annual cost of cover at age 40	400 x \$0.38 = \$152	400 x \$3.10 = \$1,240

Applying for cover and eligibility

You may apply for cover on or after becoming a member of Vision Personal. If you obtain cover as a Vision Personal member, you can apply at any time to increase your cover or change your cover type. To apply for cover or to increase your cover, you can go online to a secure member portal or you will need to complete the Insurance application/variation form with a Personal Statement (available on our website www.visionsuper.com.au or by contacting our Member Services team on 1300 300 820), and forward both forms to us. You may also need to provide medical evidence in support of your application. We will advise you if any additional information is required. Any cover or increase in cover will not commence until the Insurer has approved your application. You will be notified of the Insurer's decision in writing. Please note that your premium will be recalculated each time you increase your cover to reflect the relevant increase in your cover.

The Insurer may decide to decline your application, or to accept your application subject to premium loadings, exclusions and/or other special conditions each time you undergo the Insurer's underwriting requirements. Insurance application forms are available on our website www.visionsuper.com.au or by contacting our Member Services team on 1300 300 820.

Please note: increased insurance cover for key life events is available to eligible members, without undergoing the Insurer's full underwriting requirements. You can also transfer cover from outside the Fund to your Vision Personal account in certain circumstances. Refer to page 22 of this Guide for further information.

Where you have applied for cover, or an increase in cover, you will be provided with interim accident cover (up to a maximum benefit of \$15,000 per month) until your application to increase your cover has been assessed. Where interim accident cover applies, it only covers 'accidents' as defined in the IP Policy. Terms and conditions apply. For further information, please contact us.

Your occupational grouping

You may be eligible for lower premiums or higher benefits if your occupation is classified as Professional, depending on whether you have fixed cover or age-based cover.

You may apply for cover under the Professional grouping when you apply for insurance cover as a Vision Personal member, or at any other time. To obtain cover under the Professional scale, you must satisfy the Insurer that your occupation falls under the Professional occupational grouping when you apply for insurance cover.

Your application for cover under the Professional scale is subject to the Insurer's approval. If your application is unsuccessful or your occupation falls under the General occupational grouping, you will be provided with cover under the General scale.

Once allocated cover under the Professional scale you will retain this status regardless of any future change to your occupation. However, if you are no longer a member of Vision Personal or cancel your cover, and subsequently rejoin as a new member or reapply for cover, you will need to re-qualify for cover under the Professional scale.

Please refer to the definitions section of this document for further information on occupational groupings.

Conversion of Age-based to Fixed cover

You may apply to convert your age-based Death only or age-based Death and TPD cover to the equivalent level of fixed cover (rounded up to the nearest \$1,000). To convert to fixed cover you can go online and use the secure member portal or you will need to complete the Insurance application/variation form (available on our website www.visionsuper.com.au or by contacting our Member Services team on 1300 300 820). The conversion of your cover will not commence until the Insurer has approved your application. You will be notified of the Insurer's decision in writing.

If you choose to convert your current age-based cover to fixed cover you will not need to provide medical evidence. However, if you wish to increase your level of fixed cover you can go online and use the secure member portal or you will need to complete an Insurance application/variation form with a Personal Statement, and submit it to us within 30 days of your request to convert your cover for approval by the Insurer. Insurance forms are available on our website www.visionsuper.com.au or by contacting our Member Services team on 1300 300 820.

You cannot apply for or convert age-based cover to fixed cover if you are under age 15 or over age 60.

After your conversion to fixed cover, your premiums will be calculated in accordance with table 2. Also, the TPD component of your fixed cover will be reduced each year from age 61. Any premium loadings, exclusions and/or other special conditions that applied to your age-based Death only or Death and TPD cover will also apply to your fixed cover, unless varied by the Insurer.

Conversion of fixed cover to age-based cover

You may convert your fixed Death only or fixed Death and TPD cover to age-based cover at any time. To convert to fixed cover you can go online and use the secure member portal or you will need to complete the Insurance application/variation form. The conversion of your cover will not commence until the Insurer has approved your application. You will be notified of the Insurer's decision in writing.

If you choose to convert your fixed cover to age based cover, you will be required to provide medical evidence.

Once your fixed cover is converted to age-based cover, your fixed level of cover will be replaced with an equivalent number of age-based units. Where a part of a unit is required, cover will be rounded down to the next whole unit. However, you must be 'at work' (as defined in the Policy), and submit the request within 30 days of you signing your request to convert your cover.

After your conversion to age-based cover, your premiums will be calculated in accordance with the age-based premium rates (per unit) shown on page 3 of this guide. Any premium loadings, exclusions and/or other special conditions that applied to your fixed Death only or death and TPD cover will also apply to your age-based cover, unless varied by the Insurer.

Maximum cover level you can have

The maximum level of insurance cover you can have at any point in time through your Vision Personal account is:

- \$5 million for death cover
- \$2.5 million for terminal illness cover - if the terminal illness benefit is paid, it will be an advance payment of your insured death benefit, with the remainder (if any) of your insured death benefit being payable on your death (assuming you remain an insured member of the Fund)
- \$2.5 million for TPD cover (or the death cover amount if it is lower).

You may have different levels of death and TPD cover. However, your TPD cover cannot exceed the value of your death cover and you cannot have TPD only cover. Death-only and death and TPD cover must be age-based cover or fixed cover, but not a combination of the two.

Please note: the above maximums are subject to special arrangements that apply when transferring external cover to your Vision Personal account (refer to page 22 for further information).

Canceling or reducing your cover

You may cancel or reduce your cover at any time by sending us:

- ▶ a written notification to cancel or reduce your cover, or
- ▶ a completed Insurance application/variation form
- ▶ online using the secure member portal.

You may also cancel your TPD cover and retain Death only cover. Any reduction or cancellation of cover will take effect from the date on which we receive your request or the date specified in your request (provided it is after the date on which we receive your request). If you cancel or reduce your cover, and subsequently decide that you want to reinstate or increase your cover in the future, you will need to make an application to the Insurer and may need to supply medical evidence in support of your application. Cover will not commence until the Insurer has approved your application and confirmed it in writing, and it may be subject to exclusions, special conditions and/or premium loadings.

When does cover cease?

Your death only or death and TPD cover will continue until one of the following events has occurred:

- ▶ your death
- ▶ if applicable, the date a TPD benefit is admitted or paid to you under the Policy
- ▶ the date a terminal illness benefit is admitted or paid to you under the Policy, provided that your death cover is equal to the amount of terminal illness cover that you have under the Policy. Please note that your TPD cover (if applicable) will also cease on the date on which a terminal illness benefit is admitted or paid to you under the Policy
- ▶ the date Vision Super receives your request or a completed Insurance application/variation form, to cancel your cover, or on another date that the Insurer agrees to in writing
- ▶ the date that your Vision Personal account balance reaches zero, unless the Insurer agrees otherwise
- ▶ when you reach 70 years of age
- ▶ when you are no longer a Vision Personal member
- ▶ the date your cover under the Policy is reduced to zero, unless the Insurer agrees otherwise
- ▶ you become a member of any armed forces (whether voluntary or not), other than the Australian Armed Forces Reserve, or
- ▶ the date the Policy with the Insurer is terminated or cancelled.

Events excluded from cover

Where applicable, a benefit will not be payable in the following circumstances:

- ▶ if your death, terminal illness or TPD arises from a condition or conditions which have been excluded under your particular cover (ie. as a result of an exclusion or special condition specific to the Insurer's acceptance of your cover) or under the Policy
- ▶ if your death or TPD is directly or indirectly caused by war. War includes any act of war (whether declared or not), revolution, invasion, civil uprising or rebellion. Please note that this condition does not exclude the payment of a benefit to you if you die on war service
- ▶ if your death, terminal illness or TPD (in the Insurer's opinion) is directly or indirectly caused by suicide, attempt at suicide (terminal illness and TPD only), self-inflicted injury, or action within 13 months of the cover commencing, recommencing, or increasing, regardless of whether or not you are sane or insane. This exclusion will apply to insured cover which was provided as a result of:
 - an application for cover
 - an application to convert age-based cover to fixed cover, or
 - a change or increase in your cover, including the occurrence of a Key Life Event – in the case of an increase in your cover, only the increased benefit won't be payable under this exclusion, or
- ▶ if your death or terminal illness is directly or indirectly caused by epidemic illness, or any other condition which is directly or indirectly caused by (or related to) epidemic illness, and your death or terminal illness occurs within 30 days of your cover for death or terminal illness starting, recommencing, or increasing upon the Insurer's written acceptance. In the case of an increase in your cover, only the increased benefit won't be payable under this exclusion.

Making a claim

Claim forms can be obtained by contacting Member Services on **1300 300 820**. Your insurance cover will continue while you are outside Australia subject to the terms and conditions of the Policy. However, you may be required to return to Australia at your own expense for assessment of a claim as soon as medically possible. When you return to Australia, you must be under the immediate care of a medical practitioner.

Death

In the event of your death, Vision Super must be notified as soon as possible. The appropriate paperwork will then be sent to your dependants and/or the executor of your Will for completion.

Once your claim has been processed, any insured benefits paid by the Insurer under the Policy (based on the Insurer's assessment) and account balance will be paid to your beneficiary or beneficiaries, as determined by the Trustee.

TPD

An insured TPD benefit is only payable if you satisfy the relevant criteria under the TPD definition on page 10 of this guide. From age 65–70 years, the relevant criteria is different. Assessment of a claim by the Insurer and the Trustee may take some time so it is important that you notify us as soon as possible after you become aware of any claim or potential claim. We will then send you the appropriate paperwork that needs to be completed or go online and use the secure member portal.

You will be required to provide, at your expense, reasonable evidence to support your TPD claim. The Insurer may require you to undergo, at their expense, medical examinations that are considered necessary to determine your eligibility for payment of a benefit. If your claim is successful, your insured TPD benefits will be paid in addition to your account balance.

Terminal Illness

To apply for a terminal illness benefit, you will need to notify Vision Super as soon as possible and we will send you the appropriate paperwork that needs to be completed or go online and use the secure member portal. You will need to submit your claim as soon as possible, along with the relevant medical evidence – please refer to the definition of 'terminal illness' under the definitions section of this Guide and the Policy for further information about the definition of 'terminal illness' that applies under the Policy.

An insured terminal illness benefit may be payable if you are diagnosed with a terminal illness and you have death cover at the time of the diagnosis. The amount of the terminal illness benefit will be the lesser of:

- ▶ the amount of death cover that you have as at the date that a medical practitioner first certifies that the illness that you are suffering from will lead to your death within 12 months of the date of their certification, and
- ▶ \$2.5 million.

Please note that if an insured terminal illness benefit is paid:

- ▶ any TPD cover that you may have under the Policy will end, and
- ▶ the amount of death cover that you have under the Policy will be reduced by the value of the terminal illness benefit that you receive, with the remainder of your insured death benefit (if any) being payable on your death, assuming you remain an insured member of Vision Super.



Main definitions as per the Policy for Death or Death & TPD

Note: This is a summary of relevant definitions. Please refer to the Policy, available on request, for further details.

Active employment means the person:

- (a) is employed or engaged by the employer to carry out identifiable duties;
- (b) is actually performing these duties; and
- (c) in the Insurer's opinion, is not restricted by illness or injury from being capable of performing those duties on a full time basis and the duties of his or her normal occupation on a full time basis (even if not then working on a full time basis).

Date of disablement means a date which is the later of:

- (a) the date of final termination of all employment or such later date as determined by the Insurer; and
- (b) the date on which a medical practitioner examines the person and certifies in writing that the person suffers from the illness or injury that is the principal cause of the total and permanent disablement for which a claim is made; and
- (c) the date the person ceases all work.

However:

- i. if the definition of total and permanent disablement for which a claim is made is that set out under paragraph (b) of the definition, date of disablement means the date on which a medical practitioner examines the person and certifies in writing that the person suffers from one of the conditions set out in paragraphs i., ii. or iii. of the relevant definition.
- ii. if a person participates in a rehabilitation program and is incapable of returning to work within 12 months from the date the person commenced his or her absence from work, the date of disablement is the date that would have applied if the person had not participated in the rehabilitation program.

Full time basis means at least 35 hours per week.

Occupation means an occupation that the person can perform on a full-time or part-time basis based on the skills and knowledge the person has acquired through education, training or experience.

Occupational grouping

One of two occupation groupings apply to an insured member at any given time under the Policy, as follows:

Professional: means a person who satisfies all of the following requirements:

1. the person:

- (a) holds a tertiary qualification; or
- (b) belongs to a professional body; or
- (c) is registered by a government body; or
- (d) is in a management role;

2. the person earns an income greater than \$80,000 per annum;

3. the person is gainfully employed, attending work and performing all of the normal duties of their usual occupation, and working normal hours without restriction due to sickness or injury; and

4. the person's occupational duties are limited to professional, managerial, administrative, clerical, secretarial or similar white collar tasks, which do not involve manual work, and are undertaken entirely within an office environment (excluding travel from one office environment to another); subject to the Trustee receiving evidence satisfactory to the Insurer confirming the above, and any other criteria agreed between the Trustee and the Insurer.

General: means a person who does not meet the requirements for classification under the Professional occupational grouping.

Terminal Illness means an illness which:

- (a) is certified in writing by two medical practitioners, (one of which is a medical practitioner specialising in the insured member's illness) will, despite reasonable medical treatment, lead to the insured member's death within 12 months of the date of the certification; and
- (b) the Insurer is satisfied, on medical or other evidence will, despite reasonable medical treatment, lead to the insured member's death within 12 months of the date of the latest certification referred to in paragraph (a)

provided that the illness from which the insured member suffers must occur, and the date of certifications in paragraph (a) must take place while the insured member is covered under the Policy.

(Note: A different definition applies in relation to the payment of a member's account balance from the Fund, due to terminal illness. The account balance may be released if a member satisfies the definition of 'Terminal medical condition' in Government legislation. This may mean that the account balance can be paid where a member's death is anticipated to occur within 24 months. If a member's account balance is fully paid under the definition of 'Terminal medical condition' before an insured terminal illness benefit becomes payable, insurance cover will cease and the insured benefit will no longer be available).

Total & Permanent Disablement (or totally and permanently disabled) - a person is totally and permanently disabled if one of the following applies:

- (a) the person:
 - i. was employed at any time during the 6 months immediately prior to the date of disablement; and
 - ii. was, on the date of disablement, aged less than 65 years; and
 - iii. in relation to an insured member under the Policy means, the permanent inability of the insured member due to a continuing or recurring injury, disease or infirmity to be able to engage in any occupation, or in an occupation for which he or she would be suited as a result of retraining, on the basis of medical and/or other evidence satisfactory to the Insurer;
- or
- (b) the person is aged less than 65 years of age and suffers, as a result of illness or injury:
 - i. the total and permanent loss of the use of two limbs;
 - ii. blindness in both eyes; or
 - iii. the total and permanent loss of the use of one limb and blindness in one eye, and in the Insurer's opinion, on the basis of medical and other evidence satisfactory to the Insurer, the person is unlikely to be able to engage in any occupation, where:
 - i. limb means the whole hand below the wrist or whole foot below the ankle; and
 - ii. blindness means the permanent loss of sight to the extent that visual acuity is 6/60 or less, or to the extent that the visual field is reduced to less than 20 degrees in diameter; or
- (c) the person is, as a result of illness or injury, totally unable to perform without the physical assistance of another person any two of the following activities of daily living:
 - ◆ dressing – the ability to put on and take off clothing;
 - ◆ toileting – the ability to use the toilet, including getting on and off;
 - ◆ mobility – the ability to get in and out of bed and a chair;
 - ◆ bathing – the ability to wash or shower;
 - ◆ feeding – the ability to get food from a plate into the mouth;and the person is permanently and irreversibly unable to do so for life, and on the basis of medical and/or other evidence satisfactory to the Insurer, the person is unlikely to be able to engage in any occupation;

or

- (d) all of the following paragraphs i., ii., iii., iv. and v. apply to the person:
- i. the person was, on the date of disablement, aged less than 65 years;
 - ii. the person was employed at any time during the 6 months immediately prior to the date of disablement;
 - iii. the person is absent from all work as a result of suffering motor neurone disease, paraplegia, quadriplegia/tetraplegia, diplegia, dementia and Alzheimer's disease or Parkinson's disease; (each as defined in the Schedule of Medical Condition Definitions set out at the end of the Policy);
 - iv. the Insurer considers, on the basis of medical and other evidence satisfactory to the Insurer, the person is unlikely ever to be able to engage in any occupation, or in an occupation that the person would be able to perform on a full-time or part-time basis after undergoing reasonable retraining, whether or not for reward;
- and
- v. the person is likely to be so disabled for life;

or

- (e) the person
- i. has been performing full-time unpaid domestic duties at the date of disablement and has been performing these duties for at least 6 months at the time of the event; and
 - ii. was, on the date of disablement, aged less than 65 years; and
 - iii. as a result of illness or injury, has been unable to perform their domestic duties for 6 consecutive months from the date of disablement and the Insurer considers, on the basis of medical evidence and other evidence satisfactory to the Insurer, the person is unlikely ever to be able to engage in their unpaid domestic duties or any occupation; and
 - iv. is so incapacitated that they are unable to leave their place of residence without the assistance of another person;

where medical evidence means medical evidence that includes the reports of at least two medical practitioners.

Income Protection cover

Income Protection (IP) cover is designed to provide you with income in the event of an injury or illness that causes total or partial disability.

Eligibility

If:

- ▶ you are a Vision Personal member
- ▶ your employer is paying super contributions into your Vision Personal account, or is accruing a liability to pay super contributions on your behalf and subsequently pays those super contributions into your Vision Personal account
- ▶ you are over 15 years of age and less than 65 years of age
- ▶ you are not a member of any armed forces (whether voluntary or not), other than the Australian Armed Forces Reserve
- ▶ you satisfy such other criteria as stipulated by the Insurer from time to time, and
- ▶ you are employed on a permanent basis for at least 15 hours per week; or are being paid to work at least 15 hours a week (on average) during the 12 months immediately preceding your application for IP cover (subject to the minimum averaging period of one month),

you can apply for cover which may provide a monthly benefit of up to 75% or 85% of your annual income (subject to the maximum monthly benefit), payable for either 2 years or to age 65.

If you successfully apply for cover that amounts to 85% of your annual income, 75% of any benefit that you receive will be paid directly to you and up to 10% of the remaining benefit will be paid to your Vision Personal account as a superannuation contribution.

Calculating the cost

The weekly cost of IP cover depends upon the following factors:

- ▶ your age
- ▶ your gender
- ▶ the number of units you are insured for
- ▶ your occupational grouping (ie. General or Professional)
- ▶ the waiting period you choose, and
- ▶ the benefit payment period you choose.

TABLE 4:
2 year benefit
payment period

Waiting period

Current Age	30 days		60 days	
	General \$	Professional \$	General \$	Professional \$
Up to 19	0.41	0.33	0.20	0.18
20 – 24	0.46	0.36	0.22	0.20
25 – 29	0.47	0.40	0.24	0.21
30 – 34	0.54	0.45	0.25	0.22
35 – 39	0.70	0.58	0.33	0.30
40 – 44	0.93	0.76	0.50	0.44
45 – 49	1.24	1.02	0.82	0.71
50 – 54	1.73	1.42	1.15	0.99
55 – 59	2.46	2.04	1.80	1.40
60 – 64	2.68	2.22	1.82	1.62

Tables 4, 5 and 6 show the weekly cost of one unit of cover for the various types of IP cover available through the Vision Personal account. Whole units of cover must be purchased. Where the number of units required is not a whole number, units will be automatically rounded up to the next whole unit. The Insurer may apply premium loadings.

One unit of IP cover equates to a benefit of up to \$500 per month, before tax. Premiums are deducted from your Vision Personal account at the end of each quarter.

Your occupational grouping

You may be eligible for lower premiums or higher benefits if your occupation is classified as Professional, depending on whether you have fixed cover or age-based cover.

You may apply for cover under the Professional grouping when you apply for insurance cover as a Vision Personal member, or at any other time. To obtain cover under the Professional scale, you must satisfy the Insurer that your occupation falls under the Professional occupational grouping when you apply for insurance cover.

Your application for cover under the Professional scale is subject to the Insurer's approval. If your application is unsuccessful or your occupation falls under the General occupational grouping, you will be provided with cover under the General scale.

Once allocated cover under the Professional scale you will retain this status regardless of any future change to your occupation. However, if you are no longer a member of Vision Personal or cancel your cover, and subsequently rejoin as a new member or reapply for cover, you will need to re-qualify for cover under the Professional scale.

Please refer to the definitions section of this document for further information on occupational groupings.

Applying for or increasing your cover

You can apply for IP cover on or after becoming a member of Vision Personal. If you obtain cover as a Vision Personal member, you can apply at any time to increase your cover or change your cover (for example, the waiting period or benefit period). To apply for cover, or an increase in cover, you can go online to a secure member portal or you will need to complete an Insurance application/variation form, available from our website, or by calling our Contact Centre, and forward both forms to us. You may also need to provide medical evidence in support of your application. We will advise you if any additional information is required. Any cover or increase in cover will not commence until the Insurer has approved your application.

You will be notified of the Insurer's decision in writing. The maximum amount of IP cover you can apply for is 85% of your annual income or \$30,000 per month (whichever is the lesser amount). The Insurer may require medical evidence before you are insured for any additional cover.

If entitled to a benefit, the first 75% of your income will be paid to you directly. Any amounts in excess of 75% of your income (up to a maximum of 10% of your income) must be paid as a superannuation contribution to your Vision Personal account. Premium loadings, exclusions or other special conditions may be imposed by the Insurer.

Please note: increased insurance cover for key life events is available to eligible members,

without undergoing the Insurer's full underwriting requirements. You can also transfer cover from outside the Fund to your Vision Personal account in certain circumstances. Please refer to page 22 of this Guide for further information.

Your premium will be recalculated each time you increase your cover to reflect the relevant increase.

Choosing or changing your waiting period

The waiting period is the continuous period that you must be disabled for before any benefit is payable. You can choose a 30 day or 60 day waiting period. You can apply to change your waiting period at any time, subject to Insurer approval and adjustment of your premiums.

If you are granted IP cover with a 60 day waiting period and later choose to change your waiting period from 60 days to 30 days, you will need to satisfactorily complete the Insurer's 'short form' underwriting questions. The Insurance application/variation form with a Personal Statement are available on our website www.visionsuper.com.au or you can go online to a secure member portal.

Please note that, depending on your responses to the 'short form' underwriting questions, you may need to complete a personal statement and provide medical evidence in support of your application. If you cannot complete the 'short form' underwriting questions to the Insurer's satisfaction, the 60 day waiting period will continue to apply. Your premium will be recalculated if your waiting period is shortened. The weekly cost of cover is shown in tables 4, 5 and 6 of this Guide depending on the benefit payment period you choose.

No benefits are payable during the waiting period. You should consider the cost of premiums and your ability to support yourself using sick leave, annual leave, and any savings that you may have when choosing between the 60 day and 30 day waiting period.

Benefit payment period

The benefit payment period is the maximum period for which IP benefits will be paid, if you are eligible to receive IP benefits. You can choose a benefit payment period of 2 years or to age 65 when you apply for IP cover. You can apply to change your benefit payment period at any time, subject to Insurer approval and adjustment of your premiums. The Insurance application/variation form and Personal Statement are available on our website www.visionsuper.com.au you can contact our Member Services team on **1300 300 820** or you can go online and use the secure member portal. If you obtain IP cover with a 2 year benefit period, you may apply to extend the benefit payment period to age 65 (or vice versa). Any request is subject to the Insurer's approval, and you may need to provide the Insurer with medical evidence. Your premium

will be recalculated if your benefit payment period is increased. The weekly cost of cover is shown in tables 4, 5 and 6 of this Guide.

Parental leave and leave without pay

Your IP cover will continue while you are on employer approved parental leave or leave without pay, provided that you are employed before the period of leave commences and the premiums continue to be paid. However, if you make a claim while on leave, benefit entitlements will not accrue and payments will not commence until the later of:

- ◆ the end of your waiting period, or
- ◆ your return to work date, which was agreed to between you and your employer prior to the commencement of your leave.

Premiums will continue to be deducted during your period of leave for the same level of cover that you had prior to the commencement of your leave. If you make a successful claim, your benefits will be based on the income that you were earning immediately before you went on leave.

Where you have applied for cover, or an increase in cover, you will be provided with interim accident cover (up to a maximum benefit of \$15,000 per month) until your application to increase your cover has been assessed. Where interim accident cover applies, it only covers 'accidents' as defined in the IP Policy. Terms and conditions apply. For further information, please contact us.

Keeping your cover up to date

Once insured, your cover will not automatically increase to reflect any change in your income. You will need to make an application to increase your cover, and medical evidence may be required.

Whole units of cover must be purchased. Where the number of units required is not a whole number, units will be automatically rounded up to the next whole unit. Any increase in cover will not commence until the Insurer has approved your application. You will be notified of the Insurer's decision in writing. Any increase in cover will attract additional premiums.

Can a taxation deduction be claimed for the premiums?

IP insurance premiums are paid from your super account. Therefore, you cannot claim a tax deduction for the IP premiums.

What taxation is payable on the benefit?

IP benefits are treated as taxable income and attract Pay As You Go (PAYG) tax, the same as salary and wages. PAYG tax will be deducted from the benefit before it is paid to you.

You will be asked to provide your Tax File Number (TFN) to the Insurer before any benefit is paid. If you do not provide the Insurer with your TFN, the Insurer will be required to deduct tax from your benefit at the maximum tax rate applicable at the time. The portion of any benefit paid as a superannuation contribution will be paid to your Vision Personal account and taxed as if it were an employer contribution.

Note: these statements are based on interpretation of current Australian tax law, which may change from time to time. You should consult a taxation adviser for advice on your personal circumstances.

Making a claim

It is important that you advise Vision Super as soon as possible after you become aware of any claim or potential claim.

The waiting period starts on the date that a medical practitioner examines you and certifies that, due to your illness or injury, you are totally or partially disabled – please refer to the definitions of total disability and partial disability later in this Guide.

You must be totally disabled for at least 7 out of the first 12 consecutive days of the waiting period to qualify for a disability benefit. If you return to work at full capacity during the waiting period, the waiting period will start again unless your return to work happens once and it is for no more than 5 consecutive days. If this happens, the number of days worked is added to the waiting period.

You will need to satisfy the definition of total disability or partial disability for longer than the waiting period to be eligible for an IP benefit.

Once a benefit becomes payable, you will be paid monthly in arrears. If you are only disabled for part of a month, your benefit will be paid proportionately.

If, after you cease to be disabled and benefit payments have stopped, you become disabled again from the same or a related sickness or injury (within six months of the date to which a disability benefit was last paid), a new waiting period will not apply to your claim and the disability will be treated as a continuation of the original claim. Benefit payments will recommence and will continue until you have once again ceased to be disabled or you have reached the end of the benefit payment period, or if an event in the 'How long will my benefits be paid?' section of this Guide (over page) occurs.

Your insurance cover will continue while you are outside Australia subject to the terms and conditions of the IP Policy. However, you may be required to return to Australia at your expense for assessment of a claim as soon as medically possible. Payment of a benefit under the IP Policy is conditional on you returning to Australia when the Insurer believes that it is reasonable for you to return for assessment of a claim. The maximum time

in which the Insurer will pay you a benefit while you are outside Australia is six months.

What benefits will be paid?

Total disability

If you are deemed to be totally disabled, the maximum monthly benefit that you may receive will be equal to the lesser of:

- ◆ the number of units of cover for which you are insured immediately before your date of disablement
- ◆ 85% of your pre-disability income, and
- ◆ \$30,000.

Any benefit greater than 75% of your pre-disability income will be paid as a superannuation contribution to your Vision Personal account, up to a maximum of 10% of your pre-disability income.

Partial disability

If after suffering a period of total disablement you become partially disabled, your monthly benefit will be reduced by the amount determined under the following formula:

$$\frac{\text{Current income} \times \text{monthly benefit}}{\text{pre-disability income}}$$

Here is an illustration: you are injured and become totally disabled. After serving your waiting period you start to receive a monthly benefit of \$3,000 per month from the Insurer (ie. 75% of your pre-disability income of \$4,000 per month).

After a while you return to work in a partial capacity earning an income of \$2,500 per month (your current income).

Assuming that you are not eligible for a partial superannuation contribution benefit and that there are no benefit offsets, your monthly benefit would be reduced by the following amount:

$$\frac{\$2,500 \times \$3,000}{\$4,000} \quad \text{that is } \$1,875$$

Your partial disability benefit will therefore be \$1,125 per month (ie. \$3,000 – \$1,875).

Therefore, your total income (from your employer and the Insurer) will be \$3,625 per month.

Additional rehabilitation expenses benefit

If you become disabled, the Insurer will pay for rehabilitation expenses that are generally associated with the cost of a rehabilitation program, which a medical practitioner certifies as necessary for your rehabilitation, provided that:

- ◆ the expenses are approved in writing by the Insurer before they are incurred
- ◆ the expenses are incurred to directly assist you to return to work in a gainful occupation, or to undertake a vocational retraining program because

- of your disability, and
- ▶ it isn't an excluded rehabilitation program.

The maximum amount of rehabilitation expenses that the Insurer will pay for in respect of any one disability is the lesser of:

- ▶ the cost of the rehabilitation expenses
- ▶ 24 times the monthly benefit, and
- ▶ \$120,000

less any amounts that can be claimed from any other source for those expenses. This amount will be paid directly to the provider of the rehabilitation service, and in addition to a disability benefit.

How long will my benefits be paid?

IP benefits are payable from the end of the waiting period until one of the following events occurs:

- ▶ you reach the end of the benefit payment period (i.e. 2 years or to age 65)
- ▶ you are no longer totally or partially disabled
- ▶ you reach 65 years of age, or
- ▶ you die.

Cancel or reduce your cover

You may cancel or reduce your cover at any time by sending us:

- ▶ a written notification to cancel or reduce your cover, or
- ▶ a completed Insurance application/variation form (available on our website www.visionsuper.com.au or by contacting our Member Services team on 1300 300 820), or
- ▶ You can go online and use the secure member portal.

The reduction or cancellation will take effect from the later of the date on which we receive your notification to reduce or cancel your cover and the date you specify in your notification, as the date the reduction or cancellation is to take effect.

It is important to consider that if you cancel or reduce your IP cover you will need to reapply for IP cover, and may need to provide the Insurer with medical evidence, if you subsequently want to reinstate or increase your cover in the future. Any changes to your personal medical situation may make it difficult or impossible for you to obtain cover again.

As benefit payments cease at age 65, it is recommended that older members take their particular circumstances into account before deciding whether or not to cancel cover. Cover does not cease automatically on termination of employment.

When does cover cease?

Cover will cease on the earliest of the following:

- ▶ your death
- ▶ the date a TPD benefit is admitted to you by the Insurer
- ▶ the date a terminal illness benefit is admitted to you

- by the Insurer
- ▶ the date we receive advice from you to cancel your cover
- ▶ the date your Vision Personal account balance is insufficient to cover the cost of the next premium deduction
- ▶ you are no longer a Vision Personal member
- ▶ you reach 65 years of age
- ▶ you are a member of any armed forces (other than the Australian Armed Forces Reserve), or
- ▶ the date the IP Policy with the Insurer is terminated or cancelled for whatever reason.

Events excluded from cover

The Insurer will not pay an IP benefit in the following circumstances:

- ▶ if your disability occurs as a direct or indirect result of a pre-existing medical condition after the date on which your cover (refer to the definition of "pre-existing medical condition" appearing later in this Guide):
 - ▶ commenced under the IP Policy upon satisfying the IP eligibility criteria; or
 - ▶ recommenced under the IP Policy after your cover had ceased for one of the following reasons:
 - ▶ we had received a notification from you to cancel your cover;
 - ▶ your account balance could not cover the cost of a premium deduction; or
 - ▶ you became a member of any armed forces (other than the Australian Armed Forces Reserve).

However, this exclusion will not apply if your disability occurs at least two years after your cover under the IP Policy has commenced under paragraph (a) or recommenced under paragraph (b) (the 'two year period'), and you have been in active employment for at least two consecutive months after the two year period has passed.
- ▶ if an illness, injury or medical condition is directly or indirectly caused by:
 - ▶ intentional self-inflicted injury, or attempted suicide (whether or not you are sane at the time)
 - ▶ normal pregnancy or childbirth, or
 - ▶ war
- ▶ any condition excluded by the Insurer on approval of the application for cover, or
- ▶ if the payment of the benefit would cause the Insurer to infringe the Health Insurance Act 1973 (Cth), the National Health Act 1953 (Cth), or the Private Health Insurance Act 1997 (Cth), or any succeeding legislation in connection with health insurance.

Benefits are payable for no more than one disability at a time.

These tables show the cost for 1 unit of income protection cover based on your current age gender and occupation. Each unit of income protection cover provides a benefit of \$500 per month subject to maximum benefit limits. You may elect a waiting period of either 30 or 60 days. The cost of cover up to age 65 is shown in the table below.

TABLE 5: INCOME PROTECTION TO AGE 65 (WEEKLY RATES PER \$500 PER MONTH)

General occupation grouping premiums				
Gender	Female	Male	Female	Male
Waiting period	30 days	30 days	60 days	60 days
Current age	\$	\$	\$	\$
15	2.21	1.31	1.33	0.79
16	2.26	1.32	1.37	0.79
17	2.31	1.33	1.39	0.81
18	2.35	1.34	1.43	0.82
19	2.40	1.35	1.45	0.82
20	2.45	1.37	1.48	0.83
21	2.51	1.38	1.51	0.83
22	2.56	1.39	1.54	0.84
23	2.63	1.40	1.58	0.84
24	2.70	1.41	1.63	0.85
25	2.77	1.43	1.68	0.87
26	2.84	1.43	1.71	0.87
27	2.91	1.44	1.76	0.88
28	2.99	1.46	1.81	0.89
29	3.06	1.48	1.84	0.90
30	3.14	1.51	1.89	0.91
31	3.21	1.53	1.94	0.93
32	3.28	1.54	1.97	0.94
33	3.45	1.63	2.08	0.98
34	3.63	1.71	2.19	1.03
35	3.80	1.78	2.28	1.08
36	3.97	1.87	2.39	1.13
37	4.14	1.95	2.50	1.18
38	4.38	2.09	2.65	1.26
39	4.68	2.22	2.81	1.34
40	4.94	2.37	2.97	1.43

TABLE 5: INCOME PROTECTION TO AGE 65 (WEEKLY RATES PER \$500 PER MONTH)

General occupation grouping premiums				
Gender	Female	Male	Female	Male
Waiting period	30 days	30 days	60 days	60 days
Current age	\$	\$	\$	\$
41	5.20	2.51	3.13	1.51
42	5.47	2.64	3.28	1.59
43	5.82	2.85	3.50	1.72
44	6.18	3.06	3.71	1.84
45	6.53	3.27	3.93	1.97
46	6.88	3.47	4.14	2.09
47	7.24	3.69	4.36	2.22
48	7.61	3.96	4.58	2.38
49	7.99	4.22	4.81	2.54
50	8.37	4.50	5.02	2.70
51	8.74	4.76	5.25	2.87
52	9.12	5.03	5.47	3.03
53	9.62	5.46	5.78	3.28
54	10.13	5.88	6.08	3.53
55	10.63	6.31	6.39	3.80
56	11.13	6.73	6.69	4.05
57	11.64	7.15	7.00	4.30
58	10.77	6.73	6.48	4.05
59	9.92	6.30	5.95	3.78
60	9.05	5.87	5.44	3.52
61	8.18	5.43	4.92	3.27
62	7.32	5.00	4.40	3.01
63	4.75	3.37	2.85	2.03
64	2.07	1.53	1.25	0.93
65	0.00	0.00	0.00	0.00

TABLE 6: INCOME PROTECTION TO AGE 65 (WEEKLY RATES PER \$500 PER MONTH)

Professional occupation grouping premiums				
Gender	Female	Male	Female	Male
Waiting period	30 days	30 days	60 days	60 days
Current age	\$	\$	\$	\$
15	1.88	1.12	1.14	0.68
16	1.93	1.13	1.16	0.68
17	1.96	1.14	1.19	0.69
18	2.01	1.14	1.21	0.70
19	2.04	1.15	1.23	0.70
20	2.08	1.16	1.27	0.71
21	2.14	1.18	1.28	0.71
22	2.18	1.19	1.32	0.72
23	2.24	1.20	1.34	0.72
24	2.29	1.20	1.39	0.73
25	2.35	1.21	1.43	0.73
26	2.41	1.21	1.46	0.73
27	2.49	1.22	1.50	0.75
28	2.54	1.25	1.54	0.76
29	2.60	1.27	1.57	0.77
30	2.68	1.28	1.60	0.78
31	2.74	1.31	1.65	0.79
32	2.80	1.32	1.68	0.79
33	2.94	1.39	1.77	0.84
34	3.09	1.46	1.87	0.88
35	3.22	1.52	1.95	0.93
36	3.38	1.59	2.03	0.96
37	3.52	1.66	2.13	1.00
38	3.75	1.78	2.26	1.07
39	3.97	1.89	2.39	1.14
40	4.20	2.01	2.53	1.21

TABLE 6: INCOME PROTECTION TO AGE 65 (WEEKLY RATES PER \$500 PER MONTH)

Professional occupation grouping premiums				
Gender	Female	Male	Female	Male
Waiting period	30 days	30 days	60 days	60 days
Current age	\$	\$	\$	\$
41	4.43	2.14	2.66	1.28
42	4.65	2.25	2.80	1.35
43	4.95	2.43	2.97	1.47
44	5.25	2.60	3.16	1.57
45	5.56	2.78	3.34	1.68
46	5.86	2.96	3.52	1.78
47	6.15	3.14	3.70	1.89
48	6.46	3.37	3.90	2.02
49	6.80	3.59	4.09	2.16
50	7.12	3.83	4.27	2.29
51	7.43	4.05	4.46	2.44
52	7.75	4.28	4.65	2.58
53	8.18	4.64	4.92	2.80
54	8.62	5.00	5.18	3.01
55	9.04	5.37	5.44	3.22
56	9.46	5.72	5.69	3.44
57	9.91	6.08	5.95	3.65
58	9.17	5.72	5.51	3.44
59	8.43	5.36	5.06	3.22
60	7.69	4.99	4.63	3.00
61	6.95	4.62	4.18	2.78
62	6.23	4.25	3.75	2.56
63	4.03	2.87	2.43	1.74
64	1.76	1.31	1.07	0.79
65	0.00	0.00	0.00	0.00

Main definitions as per the IP Policy

Active employment means the person:

- (a) is employed or engaged by the employer to carry out identifiable duties;
- (b) is actually performing these duties; and
- (c) in the Insurer's opinion, is not restricted by illness or injury from being capable of performing those duties on a full time basis and the duties of his or her normal occupation on a full time basis (even if not then working on a full time basis);

where full time basis means at least 35 hours per week.

Disabled/disability means partially disabled or totally disabled, as applicable. Disability has a corresponding meaning.

Excluded Rehabilitation Program means any program providing 'hospital treatment' or 'general treatment' within the meaning of the Private Health Insurance Act 2007 (Cth) or any other program which might cause the IP Policy to cease to be exempt from any legislation in connection with health insurance, including the Private Health Insurance Act 2007 (Cth).

Gainfully employed means employed or self-employed for gain or reward in any business, trade, profession, vocation, calling, occupation or employment including an insured member who has ceased temporarily to receive any gain or reward under a continuing arrangement for the insured member to be gainfully employed.

Income means:

1. Members employed on a permanent basis

The annual salary earned by the insured member from permanent employment. Salary includes:

- (a) any packaged elements not received directly by the insured member as taxable earnings;
- (b) bonuses, overtime, and shift allowances for any one or more of the three years immediately preceding the date of disability, which will:
 - i. be averaged over the lesser of:
 - three years; or
 - the number of complete years for which the insured member has been employed by the employer as at the date of disability;
 - ii. where the insured member has been employed by the employer for less than one complete year as at the date of disability, be included on a pro-rata basis based on the number of months out of 12 for which the insured member has been employed by the employer;
 - iii. only be included in salary to the extent that the average amount calculated in accordance with paragraph (i) or the pro-rata amount calculated

in accordance with paragraph (ii), as applicable, does not exceed 20% of the amount which would be calculated as the insured member's income if bonuses, overtime and shift allowances were excluded from salary,

but excludes any director's fees, compulsory employer superannuation entitlements, commission, investment income and profit distribution.

Note: Being employed on a permanent basis is defined as: Employment by an employer under a single and ongoing contract of employment of indefinite duration or duration of at least 12 months that:

- requires the person to perform identifiable duties;
- requires the person to work a regular number of hours; and
- the employee is entitled to paid annual leave, sick leave and to accrue long service leave.

2. Members not employed on a permanent basis

Where the insured member is not employed on a permanent basis, or not in employment immediately prior to the insured member's period of disablement - income means the average remuneration earned by the insured member from all regular occupations during the 12 months immediately before the insured member's most recent period of disability, or during the actual remuneration period if less than 12 months, subject to a minimum averaging period of 1 month.

Note: Regular occupations are defined as:

- Any form of personal exertion for the purpose of payment or profit performed by the insured member on a regular and recurring basis during the relevant period. The product of income through investments or other forms of passive income generation are not regarded as regular occupations.

3. Members who are self employed

Where an insured member directly owns all or part of the business in which they perform a regular occupation, their income is the total amount earned by that business during the 12 months immediately before the insured member's most recent period of disability, or during the actual business period, if less than 12 months, as a direct result of the insured member's personal exertion, less his or her share of business expenses, but before the deduction of income tax, for that business for the same period, subject to a minimum averaging period of 1 month, and calculated as follows:

- ◆ total income generated from their personal exertion (ie. income that would stop if they could not work due to illness or injury), less
- ◆ expenses incurred in generating that income, plus:

- expenses that can be added back, which include the following:
 - superannuation for self and ‘non-working’ spouse
 - depreciation
 - motor vehicle lease and expenses unless used primarily as a work vehicle
 - donations
 - ‘non-working’ spouse income (ie. income splitting), or
 - income distributions to a family trust for non-working family members.

Note: income does not include investment, unearned or interest income.

Income Producing Duty means a duty of the insured member’s occupation immediately before he or she became totally disabled which generates 20% or more of the insured member’s income.

Own occupation means the normal occupation or work carried out by the insured member before becoming disabled.

Partially disabled/partial disability - a person is partially disabled if he or she is not totally disabled but, because of illness or injury, he or she:

- (a) has been totally disabled for at least 14 days;
- (b) is unable to work in his or her own occupation at full capacity immediately after he or she became totally disabled because of the illness or injury that caused his or her total disability;
- (c) is working in his or her own occupation in a reduced capacity or working in another occupation;
- (d) earns a monthly income that is less than his or her pre-disability income; and
- (e) is under the regular care of, and following the advice of, a medical practitioner.

Pre-disability income means:

- (a) subject to paragraph (b) the monthly value of the income earned by the insured member, immediately before becoming disabled; or
- (b) if the insured member satisfies conditions in the IP Policy that enable the member’s IP cover to continue during approved parental leave or leave without pay (refer to ‘Cover During Parental Leave or Leave Without Pay’ on page 13 of this Guide for further details) the insured member’s pre-disability income shall be determined by reference to the monthly income earned by the insured member from the employer immediately prior to going on the approved leave or the amount the Insurer last agreed in writing to apply to the insured member.

Pre-existing medical condition in relation to an insured member, means any illness or injury which that insured member was subject to prior to the commencement or recommencement of insured cover under the IP Policy, being an illness or injury:

- (a) that they were aware of, or a reasonable person in the circumstances could have been expected to have been aware of; and
- (b) for which they sought or intended to seek medical help, or for which a reasonable person in the circumstances would have sought medical help,

unless such illness or injury was disclosed to the Insurer and the Insurer has expressly agreed in writing to cover the insured member in respect of it.

In this definition, medical help means any medical consultation, treatment, care or services, including tests, other diagnostic procedures or a referral to a specialist.

Totally disabled/total disability - a person is totally disabled if, because of illness or injury, he or she has ceased to be gainfully employed and is:

- (a) unable to perform at least one income producing duty of his or her own occupation;
- (b) under the regular care of, and following the advice of, a medical practitioner; and
- (c) not working in any occupation, whether or not for reward.

Further information

Extra insurance for Key Life Events (also known as a Qualifying event)

You may apply to increase your death, death and TPD or IP cover four times during your membership of Vision Super through your Vision Personal account, on the occurrence of a Key Life Event.

Key Life Events include:

- ▶ getting married
- ▶ adopting or becoming a parent to a child
- ▶ taking out a mortgage to purchase your primary residence (excludes re-financing or purchasing an investment property)
- ▶ getting divorced
- ▶ death of a spouse
- ▶ child's first day at primary or secondary school, or
- ▶ becoming eligible for a Centrelink carer's allowance.

On the occurrence of a Key Life Event you may apply to:

- ▶ double your existing death-only or death and TPD cover, or
- ▶ increase your death only or death and TPD cover by \$200,000 (or if you have age-based cover, the equivalent number of units rounded up to the nearest whole unit), whichever is lesser
- ▶ increase your income protection cover by up to 25%, subject to the maximum monthly benefit of \$30,000 and the total number of units being rounded down to the nearest whole unit, or
- ▶ if applicable, reduce your income protection waiting period from 60 days to 30 days.

To apply for additional cover following a Key Life Event, you will need to submit an application form, provide evidence of the Key Life Event, and satisfactorily complete the underwriting questions on the Insurance application/variation form within 90 days of the Key Life Event occurring.

Please note that, depending on your responses to the underwriting questions, you may need to complete a personal statement and provide medical evidence. Should your cover be increased (or IP cover waiting period reduced) as a result of a Key Life Event, your premium will be recalculated to reflect the increase or change in cover.

Any exclusions, premium loadings or special conditions that applied to your cover prior to the occurrence of a Key Life Event will continue to apply to your cover after a successful Key Life Event application, unless varied by the Insurer.

Transferring your existing insurance cover to Vision Personal

If you have existing death, death and TPD, and/or IP cover (eg. through another superannuation fund – the "other super fund"), you can apply to transfer this cover to your Vision Personal account. In order to transfer your existing death, death and TPD, and/or IP cover (the 'existing cover') to your Vision Personal account you must satisfy certain conditions including (amongst other things):

- ▶ be less than 60 years old when your existing cover is transferred to your Vision Personal account
- ▶ provide the Insurer with evidence of the type and amount of existing cover, which must not be more than 6 months old at the time it is provided to the Insurer
- ▶ not have been diagnosed with an illness that reduces your life expectancy to less than 12 months
- ▶ not have received, been admitted for, or are eligible for, a TPD benefit from the other super fund (under your existing cover, or any other life insurance policy issued to the other super fund) or from another super fund or life insurance policy issued to such fund or under the retail policy (as defined in the Policy and IP Policy)
- ▶ complete, to the Insurer's satisfaction, all of the application (or other) documents prescribed by the Insurer, including any health or other questions
- ▶ ensure that any cover that you have under your existing cover ceases on the day on which your cover is successfully transferred to your Vision Personal account, and you waive any right or entitlement to continue the cover that you have under the existing cover
- ▶ the waiting period which applies to your existing cover is no greater than 60 days, and the benefit payment period which applies to your existing cover is no less than 2 years (IP cover transfers only), and
- ▶ transfer the entire balance of the other super fund to your Vision Personal account.

Please note that you may need to provide the Insurer with medical or other evidence when making an application to transfer your existing cover to your Vision Personal account.

The maximum amount of insurance cover that you can have through your Vision Personal account after a transfer is:

- ▶ death or death and TPD cover – \$2 million, and
- ▶ IP cover – \$20,000 per month,

unless the Insurer agrees to provide you with additional cover after you have satisfied all of the Insurer's underwriting requirements.

Please note that any exclusions, premium loadings or special conditions that applied to your existing cover prior to the transfer will continue to apply to any cover provided under the Policy and/or IP Policy after the transfer.

All transfers of insurance to the Vision Personal account are subject to you meeting the relevant terms and conditions under the Policy and the IP Policy, and acceptance by the Insurer. If you do not meet the Insurer's terms and conditions regarding the transfer of insurance, the transferred cover provided by the Insurer will not apply and no benefit will be payable (even if the Insurer has already stated that they will provide that cover on the understanding that their terms and conditions have been satisfied).

To transfer your existing cover, please contact Vision Super for the necessary documentation and information. It is important that you do not cancel your existing cover before your application to transfer your existing cover has been accepted by the Insurer. You should also obtain advice about the implications of any transfer, having regard to your personal circumstances, from an appropriately qualified financial adviser.

Waiting period and benefit payment period (IP transfers only)

If possible, the waiting period and benefit payment period that applies to your IP cover after the transfer will be the same as the waiting period and benefit payment period that you had with the other super fund. However, if this is not possible, the:

- ▶ waiting period will be rounded up. For example a 45 day waiting period under the other super fund will be rounded up to a 60 day waiting period after the transfer to your Vision Personal account is complete, and
- ▶ benefit payment period will be rounded down. For example, if the benefit payment period under the other super fund is to age 60, then the benefit payment period will be rounded down to the two year benefit payment period after the transfer to your Vision Personal account is complete.

Cover for former Vision Super Saver members

If you cease to be a Vision Super Saver member, and you had insurance cover through your Super Saver account on the day before you become a Vision Personal member, the same amount and type of cover you had may be transferred to your Vision Personal account on request.

Any individual condition or restrictions which applied to your Vision Super Saver insurance cover will continue to apply once your cover has been transferred to your Vision Personal account.

A person who:

- (a) ceases to be a Vision Super Saver member; and
- (b) was insured under the insurance policy terms applicable to Vision Super Saver members on the day before they ceased to be a Vision Super Saver member;

will upon request be provided with the same level and type of cover as the person had under Vision Super Saver with effect from the date the person ceases to be a Vision Super Saver member and to be covered under the insurance policy terms applicable to Personal Super members ("the Policy"). Any individual condition, loadings or restrictions which applied to that particular member will continue to apply to them under the Policy until such time as they expire according to their terms.

Any cover provided under this condition will be in addition to any cover that the member may be entitled to under the Policy.

Important note

The Insurance cover offered through Vision Personal is provided under the Policy and the IP Policy between Vision Super (as the Trustee of the Fund) and the Insurer.

Insurance premiums are reviewed from time to time by the Insurer and may change. You will be notified of any change to premiums should they occur.

While every care has been taken in the preparation of this Guide, the Policy and the IP Policy between Vision Super and the Insurer will prevail to the extent of any inconsistency between the information contained in this Guide and the Policy and/or the IP Policy (collectively, the "Policies").

Please note that this Guide does not contain the complete terms and conditions of the Policies. The complete terms and conditions of the Policies are contained in the Policies, which are available on request.



We have the highest platinum rating for
'best value for money' – 11 years running

