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# Tailored advice for members when and how you need it

This booklet includes general information and does not contain any personal advice. It is provided for general information only, to help you understand the financial product advice accessible to members.

This booklet was prepared on **1 March 2025** by Vision Super Pty Ltd ABN 50 082 924 561 AFSL 225054 as Trustee of the Local Authorities Superannuation Fund ABN 24 496 637 884 ('the Fund' or 'Vision Super'), Level 15, 360 Collins Street, Melbourne.

Vision Super Financial Planners are employees of the Trustee (or a related entity) that are authorised to provide financial advice as representatives of Industry Fund Services Limited (IFSL) ABN 54 007 016 195 AFSL 232 514. Any financial advice provided by a Vision Super Financial Planner is issued on behalf of IFSL, not their employer.

Vision Super Financial Planners can provide financial advice including personal advice about Vision Super that takes into account your personal circumstances. Before making a decision in relation to any of our products, you should read the appropriate Vision Super Product Disclosure Statement and Target Market Determination (TMD) at [visionsuper.com.au](https://www.visionsuper.com.au) or appropriate Active Super Product Disclosure Statement and TMD at [activesuper.com.au](https://www.activesuper.com.au).

# Personal advice

## You can get personal advice to help get you on track to meet your goals

Vision Super Financial Planners are here to help. They offer access to a range of advice services including personal advice on both super and non-super topics.

Industry Fund Services Limited (IFSL) is responsible for advice provided by Vision Super Financial Planners. You should consider the Financial Services Guide (FSG) which will be provided to you prior to your meeting with a Vision Super Financial Planner, or upon request.

## When should you get personal advice?

People tend to seek advice at different stages of their lives but especially when they've had a change in circumstances. This could be buying a new house, starting a family, children leaving home or transitioning into retirement.

So, whatever change you're going through, you can talk to a Vision Super Financial Planner to help you get on track to achieve your financial goals. A guide to applicable advice fees is set out below as at the date of preparation of this document. Advice fees are subject to change including due to your particular circumstances.

### Examples of limited super advice available at no extra cost\*

- Advice on which investment options in Vision Super are best suited to you
- How much to salary sacrifice to meet your retirement goals
- Regular contribution strategies to help reduce tax and grow your superannuation
- Lump sum contributions to your superannuation
- Retirement Health Check to help you understand your possible retirement position\*\*
- Advice on First home super saver scheme

### Examples of limited super advice and associated advice fees\*\*\*

- Commencing a Transition to Retirement strategy\*\*\*\*
- Reviewing a Transition to Retirement strategy
- Setting up a Vision Super retirement phase pension to fund your retirement lifestyle
- Rebooting/refreshing an existing pension account in the Fund
- Advice about making a Downsizer contribution

### Advice on the level of insurance you need through your account in the Fund

Fixed cost of \$495 for members~

\* There is no extra cost provided the advice is limited to your membership in Vision Super and no more than one Statement of Advice is provided in a financial year. Multiple Statements of Advice in a financial year will usually incur advice fees. The financial planner will disclose applicable fees to you before providing any advice. Any advice fees may be deducted from your account in the Fund, if you consent.

\*\* Advice fees apply if you have more than one Health Check in a financial year.

\*\*\* Unless stated otherwise an advice fee of \$295 will apply for each advice topic provided the advice is limited to one topic (per year) in relation to your membership in Vision Super. Multiple Statements of Advice in a financial year or Statements of Advice covering more than 2 topics may incur additional advice fees on top of the fees shown above. You may be referred to a comprehensive advice financial planner and become subject to advice fees for more comprehensive advice. The financial planner will disclose applicable fees to you before providing any advice. The advice fees may be deducted from your account in Vision Super, if you consent.

\*\*\*\* This excludes Transition to retirement strategies for members of the Retirement scheme.

~ If you consent, this amount can be deducted from your account in the Fund. The Statement of Advice must be limited to this topic.

# What’s the cost?

As a member, super advice that you receive from a Financial Planner can be at no extra cost (because it is included in administration fees and costs applicable to your account). Limited super advice for which there is no additional cost is called 'intra-fund advice'. Examples of limited advice available at no extra cost, as well as limited advice available for a fee, are shown on the previous page. For more information see [visionsuper.com.au/super/fees-and-costs](https://visionsuper.com.au/super/fees-and-costs).

Some personal advice that is provided to you, however, will involve a cost because it is more comprehensive than the limited super advice available to you or it doesn't relate to

your membership in Vision Super. To help you understand when advice fees apply, we've shown examples in the following table.

Once your financial planner understands your objectives, financial situation and needs with regards to the advice, you will clearly be informed of what the cost (if any) will be. You must agree on what advice you wish to receive and the cost (even if it involves no extra cost) before the financial planner can proceed.

Examples of more comprehensive advice and associated advice fees	
Comprehensive retirement advice to you, and a non-member spouse, including inside and outside of super investments	<b>Cost for a member starts from \$2,090<sup>^</sup> and increases depending on the nature and number of additional topics you wish to receive advice about. Additional advice fees vary depending on the topic. Each of the example topics shown here are subject to an additional fee ranging from \$220 to \$990.<sup>#</sup></b>
Pension/retirement planning encompassing your full financial position (includes account based pensions, Centrelink estimates and 1 projection)	
More complex contributions advice using bring forward provisions (including downsizer contributions)	
Recontribution advice	
Advice about rollovers/transfers	
Investments that are held outside of superannuation	
Advice on home downsizing and inheritances	
Full insurance review encompassing insurance outside the Fund	
Funeral bonds advice	
Centrelink maximisation	

<sup>^</sup> This base cost may include advice about investment switching, cash reserves, estate planning and lump sum withdrawals, if applicable.

<sup>#</sup> If advice doesn't relate to your membership in Vision Super or is provided to your non-member spouse, it cannot be deducted from your account in Vision Super. You (or your non-member spouse) must pay for it directly. Your financial planner will explain how much is payable and how it can be paid. Where the advice covers both inside super and outside super topics and/or includes advice to a non-member spouse, an apportionment of the cost will be made. Where inside super advice is provided to two members jointly (eg spouses), an apportionment will also be made.

“ Thank you for spending time with me and looking after my future retirement needs ”  
Simon, 60, Vision Super member

# Why Vision Super Financial Planners?

1

## Focussed on you

Your interests are put first.

2

## Real value

Vision Super Financial Planners have experience in the industry and are committed to finding the right solution for you.

3

## No jargon

Vision Super Financial Planners can provide simple and easy to understand guidance.

4

## No hidden costs

Vision Super Financial Planners are upfront about what charges apply.

## Vision Super Financial Planners have a connection to Vision Super

In addition to Vision Super having offices in Melbourne and Sydney, it has a unique, strong and active regional presence. We are proud of this and believe it sets Vision Super apart from the other funds, having dedicated staff servicing the communities and our members of regional Victoria and NSW. We believe it's important to provide face-to-face service for our members. This includes providing members with access to financial advice services through our relationship with Industry Fund Services Limited.

## Need more help?



### Telephone

1300 300 820

(8:30am to 6:00pm)

### Phones open Monday – Friday

(not including Victorian public holidays)



### Email

[memberservices@visionsuper.com.au](mailto:memberservices@visionsuper.com.au)



### Visit

[visionsuper.com.au](http://visionsuper.com.au)



### Write

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